

## **ABSTRAK**

Tujuan yang hendak dicapai dalam penelitian ini untuk mengetahui perbedaan antara *Brand Equity* Natasha *Skincare* dengan Erha *Skincare* pada konsumen pengguna Natasha *Skincare* dengan Erha *Skincare* di Jember. Metode yang digunakan untuk mengukur ekuitas merek menggunakan 4 dimensi yaitu, Kesadaran Merek, Asosiasi Merek, Persepsi Kualitas, dan Loyalitas Merek. Sampel yang digunakan dalam penelitian ini sebanyak 80 Responden. Pengumpulan data menggunakan penyebaran kuisioner. Metode analisis deskriptif kuantitatif, Uji beda T-test. Hasil dari penelitian dari empat variabel ekuitas merek terdapat perbedaan.

Kata Kunci : Kesadaran Merek, Asosiasi Merek, Persepsi Kualitas, dan Loyalitas Merek.



## **ABSTRACT**

*The achieved purpose of this research was to know the difference between Natasha Skincare's brand equity with Erha Skincare's brand equity on Nataha Skincare's consumen and Erha Skincare consumen in Jember. the used method to survey the brand equity were using 4 dimensions there were, brand awareness, brand association, perceived quality, and brand loyalty. The sample of this research were 80 respondents. The collected data was spreading of questionnaire. The analysis method was quantitative description, different test of T-test. The result of the research from those four variables of brand equity, there was a difference.*

*Key words:* Brand Awareness, Brand Assosiation, Perceived Quality, and Brand Loyalty.

